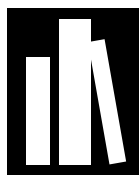


NEGOTIATING WITH INSURANCE COMPANIES

Joseph L. Vaccaro



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Much of the material contained in this book is not taught to attorneys in law school. What is contained in these pages is a culmination of over forty years of experience of having worked in the claims department for one of the largest insurance companies in the world, and thereafter on behalf of the victims of accidents and for policyholders who have had disputes with their insurance carriers.

About the Author



Joseph L. Vaccaro has over 40 years of insurance claim handling experience. He served 11 years in the claims department of one of the nation's largest insurance companies, handling and supervising adjusters in casualty claims in all lines of both personal and commercial insurance. During the following 28 years he worked for two prominent plaintiff law firms as head of their pre-litigation departments before starting his own consulting firm in September of 2008.

Mr. Vaccaro still maintains a current adjuster's license, and carries the following professional designations recognized in the insurance industry:

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Joe is a prolific writer on insurance-related topics and is frequently invited to speak at continuing education and other seminars for attorneys and paralegals. He now consults in matters involving insurance policy disputes, insurance bad faith, mediation/negotiation strategies, and provides expert services on behalf of policyholders.

To learn more about Mr. Vaccaro, visit www.jlvaccaroconsulting.com.

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